

# Masters Seminar: FIDIC 1999 Red Book – Arbitration, Disputes, Claims & A Debate About Sub-Clause 20.1 Time-Barring Clause (With Interactive Audience Voting)



## Featuring:

- **Bruce Mauleverer QC (Queen's Counsel)** – Mr. Mauleverer Was The Arbitrator For The Landmark Case Henry Boot Construction (UK) Ltd V Malmaison Hotel Ltd [2000]
- **N.M. Raj** – Internationally Renowned Claims Consultant

Date: October 13, 2015 Location: WARSAW, POLAND Venue: CITY GATE CONFERENCE CENTER, Ogrodowa 58, Warsaw



**This Is A Unique And “Not To Be Missed” Event !**

**A Practical Guide To Critical**

**FIDIC Contractual Issues:**

**Key Topics Related To Arbitration,  
Disputes And Claims**

**Will Be Analysed And Presented By The Speakers.**



**There Will Also Be An “Oxford Union” Style Debate On:**

**FIDIC’s Time-Barring Clause: Is It Enforceable/Equitable?**

**A Legal Debate With Reference To Latest Case Law.**

**The Outcome Of The Debate Will Be Decided By The Attendees Via Voting!**

## Topics Covered Include:

- Arbitration Under the FIDIC form of Contract
- “Procedure In The Arbitration... Directions/Time Tables/Experts/Witnesses/ Discovery/Representation”: An “Insider View” Of The Arbitral Process; **a treasure trove of valuable information.**
- Evidence in Arbitration – Practical guidance
- Cross-Examination – How to prepare and survive!
- Experts - How to choose and manage an expert.
- “Without prejudice” correspondence and offers – 1) What are they 2) How should they be worded? 3) Important pitfalls to avoid. **(Template for a without prejudice offer)**
- Disclosure of documents – important points to be aware of.
- Arbitral Award – Calculation of prolongation costs (Based on FIDIC Contracts)
- Arbitral Award – Calculation of Loss and/or expense (Based on FIDIC Contracts)
- FIDIC 1999 – Dispute resolution - Can a party submit a notice of dissatisfaction and refuse to honour an award made by the DAB until the issue has been finally decided by arbitration?
- FIDIC 1999 – What is the difference between adverse climatic conditions and unforeseeable acts of nature? The burden of proof is different for each issue; how can it be proven?

**Who Should Attend?** This Master Workshop Is Essential For All Professionals Operating In The Real Estate & Construction Industry Including Contractors, Investors, Engineers, Lawyers, Consultants, Bankers, Insurers And Others Involved On Construction Projects.

**Prime Consulting’s Previous Events Were Fully Booked Weeks Before The Event, So, Early Booking Is Recommended.**

To Register For The Masters Seminar, Please Contact Us At:

Email: [office@primeconsulting.eu](mailto:office@primeconsulting.eu), Phone: +48 227301417





## PRIMARY SPEAKER:

### Bruce Mauleverer QC (Queen's Counsel)

Year of call 1969,

Queen's Counsel since 1985 (United Kingdom)

### Experience

For over 30 years Bruce Mauleverer practised law as a barrister in the Inner Temple and had an outstanding construction and professional negligence practice. He frequently sat as an Arbitrator and as a Deputy High Court Judge. He is a Qualified Adjudicator and Mediator

### Mr. Mauleverer Was The Arbitrator For The Landmark Case Henry Boot Construction (UK) Ltd v Malmaison Hotel Ltd [2000]

### Professional Career:

- Barrister: Called to the Bar: Inner Temple (1969),
- Queen's Counsel (1985),
- Recorder of the Crown Court (1985),
- Master of the Bench of the Inner Temple (1993 – ),
- Head of Chambers: 4 Pump Court, Temple (1992 – 2000),
- Deputy High Court Judge (1993 – 2003),
- Representative to the London Court of International Arbitration (until 2002),
- Fellow of the Chartered Institute of Arbitrators,
- Former Fellow of the Hong Kong Institute of Arbitrators,
- CEDR (Centre for Effective Dispute Resolution) Accredited Mediator (2013).



THE HONOURABLE SOCIETY  
OF THE INNER TEMPLE



Chartered  
Institute of  
Arbitrators

**CI Arb**



International  
Law Association

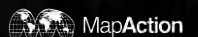


香港仲裁司學會

Hong Kong Institute of Arbitrators

### Other Activities:

- Hon Secretary-General (1986 – 1993); Vice-Chairman (1993 – 2015); (Patron 2015 – ), of the International Law Association,
- Trustee and Director of Tavistock Centre for Couple Relationships (2005 – ),
- Trustee and Director of British Marine Federation (2013 – ),
- Trustee of the Listen Charity (2014 – ) (disadvantaged children worldwide),
- Executive Committee of the friends of the Lines of Torres Vedras (Portugal),
- Former Trustee and Director of the Mortimer Society (2002 – 2007) (adults with learning difficulties and Huntington's Disease),
- Former Trustee of UNICEF UK (2002 – 2008). Hon Fellow: (2008 – 2013),
- Former Trustee (November 2009, Chairman) of the Jubilee Sailing Trust (2005 – 2014),
- Former Trustee and Director of MapAction (real-time mapping of natural disasters) (2008 – 2014),
- Former Vice-President of the International Social Science Council (UNESCO) (1998 – 2000),
- Formerly: Executive Committee of the South Atlantic Council (until 2011),
- Formerly: Executive Committee of the Blackheath Society (until 2011).







## THE SPEAKER:

**N.M. RAJ**



N.M.Raj Is The Managing Partner Of Prime Consulting And An Internationally Renowned Claims/Contracts Specialist (FIDIC & Other Contracts).

Raj Is The Author Of "Quick Guide To Construction Claims" (With Sales In Over 30 Countries) And The Creator Of The Highly Acclaimed Online Master Course In Construction Claims.

**Raj Has The Highest Ranked Videos In The World On Google And YouTube For Construction Claims & FIDIC.**

Raj Has More Than 20 Years Of Commercial/Claims Management Experience On Iconic Projects Such As The Burj Khalifa In Dubai (The Tallest Building In The World), The Historic Limerick Tunnel PPP Scheme In Ireland, The Prestigious Złote Tarasy & the A1 Highway Project In Poland, The Landmark Gazprom Tower In Russia, The State Of The Art Media City In Egypt And Various Other Projects Across Europe, Russia/CIS, Asia, Africa, Middle-East & The Far East.

Raj Holds Dual Qualifications In Engineering And Law; Raj Has Degree In Civil Engineering And Is A Member (MCIArb) Of The Chartered Institute Of Arbitrators (UK), SIDiR (FIDIC National Member Association – Poland), SCL (Society Of Construction Law – UK), DRBF (Dispute Resolution Board Foundation – USA) And The AACE (Association For The Advancement Of Cost Engineering - USA). Raj Has Also Held Memberships With The RICS (Royal Institution Of Chartered Surveyors - UK), CIOB (Chartered Institute Of Building - UK) And APM (Association For Project Management - UK).

In November 2013, N.M.Raj Cooperated with FIDIC (Fédération Internationale Des Ingénieurs-Conseils) As An External/Independent Claims Expert To Present FIDIC's First Ever Online Seminar On Construction Claims. The Seminar Was Extremely Successful And Over 450 Delegates Registered For The Event.

### N.M.RAJ IS A MEMBER OF THE FOLLOWING ASSOCIATIONS & INSTITUTIONS



[CLICK HERE TO VIEW N.M.RAJ'S YOUTUBE CHANNEL ON CLAIMS AND FIDIC]

**THESE VIDEOS ARE RANKED AS THE BEST ON YOUTUBE AND HAVE A COMBINED VIEWCOUNT OF ALMOST 1.3 MILLION**

**(THE HIGHEST FOR CLAIMS & FIDIC VIDEOS ON THE INTERNET)**



# WHY SHOULD YOU ATTEND THIS EVENT?

## Tangible Benefits:

- ❖ You will receive critical information from highly experienced international speakers.
- ❖ There will be opportunities to ask questions and discuss the problems you face on your projects.

## A “Limited Opportunity” To Attend A “Limited Edition” Event:

- ❖ This Event Is A Specialised/Unique “Limited Edition” Event and it may not be held again for the foreseeable future.

## Business Networking:

**This Event Offers Unparalleled Networking Opportunities For Executives.** Our Events Are Regularly Attended By Top Executives From The Whole Spectrum Of The Business Environment Including Construction, Legal, Banking And Management Consulting.

**Delegate Attendees Also Included Directors/Partners/Executives From Blue-Chip Companies Like:**

Strabag, Hochtief, Bilfinger Berger, Skanska, Porr, Bouygues, Eiffage, Laing O’Rourke, Parsons, Leighton, Murray & Roberts, Schoenherr, Wolf Theiss, Noerr, Beiten Burkhardt, Clifford Chance, BSJP, Norton Rose, Linklaters, DLA Piper Wiaters, White & Case, Eversheds, Baker McKenzie, Al Tamimi And Company (One Of The Top Law Firms In Dubai), Westdeutsche ImmobilienBank, BZ WBK, Bank Aaeral, ING, AIG, Chartis, Thales, Pricewaterhouse Coopers, Deloitte, KPMG, Tebodin, EC Harris, Arcadis, Ove Arup, Bovis Lend Lease, Gleeds, Egis, Fluor, Vamed, Ghelamco, WS Atkins, Halcrow International Partnership, Jones Lang LaSalle, Davis Langdon, MWH UK, PM Group, King Sturge & AIG Lincoln, et al.

**We are pleased to inform that the venue for this event is**

**CITY GATE CONFERENCE CENTER**



**Address: Ogrodowa 58, Warsaw**

**Prime Consulting’s Previous Events Were Fully Booked Weeks Before The Event, So, Early Booking Is Recommended.**

To Register For The Masters Seminar, Please Contact Us At:  
Email: [office@primeconsulting.eu](mailto:office@primeconsulting.eu), Phone: +48 227301417



# MASTERS SEMINAR PROGRAMME:

**09:00 – 09:30 HRS - REGISTRATION & NETWORKING**

**09:30 HRS – COMMENCEMENT OF MASTERS SEMINAR**

■ **BRUCE MAULEVERER QC:**

1. Arbitration Under the FIDIC form of Contract
2. “Procedure In The Arbitration... Directions/Time Tables/Experts/Witnesses/Discovery/Representation”: An “Insider View” Of The Arbitral Process; a treasure trove of valuable information.
3. Evidence in Arbitration – Practical guidance
4. Cross-Examination – How to prepare and survive!
5. Experts - How to choose and manage an expert.

**11:00 COFFEE & NETWORKING BREAK (15 Minutes)**

■ **N.M. RAJ:**

FIDIC 1999 – Dispute resolution - Can a party submit a notice of dissatisfaction and refuse to honour an award made by the DAB until the issue has been finally decided by arbitration?

**13:00 NETWORKING & LUNCH BREAK (1 Hour)**

■ **BRUCE MAULEVERER QC:**

1. “Without prejudice” correspondence and offers – 1) What are they 2) How should they be worded? 3) Important pitfalls to avoid. (Template for a Without prejudice offer)
2. Disclosure of documents – important points to be aware of.
3. Arbitral Award – Calculation of prolongation costs (Based on FIDIC Contracts)
4. Arbitral Award – Calculation of Loss

■ **N.M. RAJ:**

FIDIC 1999 – What is the difference between adverse climatic conditions and unforeseeable acts of nature? The burden of proof is different for each issue; how can it be proven?

**15:00 COFFEE & NETWORKING BREAK (15 Minutes)**

**MASTER DEBATE (CA. 30 MIN) – TIME-BARRING CLAUSE - FIDIC RED BOOK (1999 EDITION)**

- **FOR:** Bruce Mauleverer QC
- **AGAINST:** N.M. Raj

**VOTING**

**16:30 – 17:00 HRS: QUESTIONS & ANSWERS SESSION**



## GALLERY - PREVIOUS SEMINARS



**N.M.Raj & Renowned Barrister TONY BINGHAM (<http://www.tonybingham.co.uk/>)**  
**Joint Speakers At A Masters Conference In Dubai (May 2014)**



**In October 2014, For The First Time in Dubai,**  
**One of The Top Delay Analysts in the UK,**  
**IAN ROBINSON,**  
**Expert Delay Analyst For Walter Lilly – Walter Lilly v Mackay [2012]**  
**Lead Our New Master Workshop On Delay Analysis.**  
**This Event Was Chaired By N.M. Raj. Click [HERE](#) to view the brochure.**





# REGISTRATION

## Important Note – Please Read Before Making Any Payment(s)

*In Order To Facilitate Efficient Business Networking Opportunities, Please Note That The Number Of Delegate Spots Per Firm/Company Is Limited. Therefore, Please Do Not Make Any Payments Until Your Reservation Has Been Confirmed By Prime Consulting; We Apologise In Advance For Any Inconvenience This May Cause.*

**Please Call Our Representative At +48 22 7301417 To Check For The Availability Of Seats And Confirm The Registration Prior To Making Any Payments.**

**To Make A Booking, Please Email The Following Data To [office@primeconsulting.eu](mailto:office@primeconsulting.eu):**

- **Name of Company,**
- **Address of Company and VAT Number**
- **Contact Person,**
- **Telephone,**
- **Email,**
- **Names and Positions of Delegates.**

### **Master Workshop Attendance Fee:**

- Early Registration Fee: From 02<sup>nd</sup> September until 11<sup>th</sup> of September 2015: 849 PLN + VAT
- From 12<sup>th</sup> of September until 18<sup>th</sup> of September 2015: 929 PLN + VAT
- From 19<sup>th</sup> of September until 30<sup>th</sup> of September 2015: 1059 PLN + VAT
- Late Registration Fee : From 01<sup>st</sup> of October until 09<sup>th</sup> of October 2015: 1269 PLN + VAT
- Last Date For Registration is 9<sup>th</sup> of October 2015

**A Discount Is Available For Groups (10% Discount From the 4th Attendee Onwards)**

**Lunch And Three Coffee/Networking Breaks Are Included In The Fee.**

**All Attendees Will Also Be Given A Certificate Of Attendance** (Including 7 Hours of Professional Development Hours/Credits).

**After Registration, Please Transfer The Requisite Fees To The Bank Account Detailed Below.**

### **BANK ACCOUNT DETAILS:**

Name Of bank: Alior Bank S.A.  
Bank Address: Lopuszanska 38D, 02-232 Warszawa, Poland  
Recipient : Prime Consulting  
Account No: 40 2490 0005 0000 4500 9130 3236

**For Queries, Please Contact Us At:**

*[office@primeconsulting.eu](mailto:office@primeconsulting.eu)  
+48 22 7301417  
[www.primeconsulting.eu](http://www.primeconsulting.eu)*

# **We Are Proud To Announce That This Event Supports**

## **SOS Children's Villages!**

**In 2014, our company was awarded the title of the “Friend to SOS Children’s Villages” and therefore we were enlisted as partners to this Association on their website: [SOS CHILDREN'S VILLAGES](#)**

**SOS Children's Villages Is An International Charitable Association Established In 1949.**

**The Association Is Active In 133 Countries And Territories Where It Provides Quality Alternative Care For Children Who Cannot Live With Their Biological Families.**

**SOS Family Strengthening Programmes Also Support Disadvantaged Families At Risk Of Separation By Bolstering Their Capacity To Protect And Care For Their Children.**

**Almost 75,000 Children And Young People Have A Stable Home In SOS Children's Villages And 1.2Million Benefit From Family Strengthening Programmes.**

**To Find Out More About This Organisation, Please Visit Their Website:**

**Please click the picture below to watch  
SOS's YouTube Channel:**



**International website:**



**A Significant Portion Of The Net Revenue From This Event Will Be Donated To This Charity.**

**By Attending This Conference You Are Supporting SOS Children's Villages**

**Each Attendee Will Receive A “Thank You” Letter Confirming The Donation.**

## **TERMS & CONDITIONS:**

- 1. Payment Should Be Made In Advance Of The Event.*
- 2. Cancellations May Be Made Up To 14 Working Days Before The Event; After This, We Regret To Inform You That Cancellations Are Not Possible. However, A Replacement Delegate May Be Sent In Place Of The Registered Delegate. The Name, Position And Company Of The Replacement Delegate Must Be Submitted For Approval To Prime Consulting In Advance Of The Event. In General, We Reserve The Right To Decline Registration Of Any Delegate We Consider To Be Associated With Our Competitors.*
- 3. In The Unlikely Event That The Masters Seminar Is Cancelled, A Full Refund Of The Registration Fee Will Be Processed. Please Note That Prime Consulting Will Not Be Responsible For Any Other Costs That May Have Been Or Will Be Incurred By Registered Delegates In Relation To The Masters Seminar.*
- 4. In Case Of Any Unforeseen Circumstances Beyond Our Control, We Reserve The Right To Change The Content, Timing And/OR Venue.*
- 5. Please Note That Audio/Video Recording Of The Conference Is Illegal And Not Permitted.*
- 6. The Buyer Agrees That The Invoice Will Be Issued By Prime Consulting In An Electronic Format (As A Pdf File Without Signature).*



**As Of June 2015 Prime Consulting's Limited Edition Events In Europe And The United Arab Emirates (Dubai) Had A Combined Attendance Of Around 1000 Delegates From Top Companies Operating In The Real Estate, Construction, Banking & Legal Sectors.**

**The Following Are Some Of The Key Companies' That Sent Representatives To The Master Workshops & Conferences In Europe And The Middle-East:**

**Construction Firms:**

*Strabag, Hochtief, Bilfinger Berger, Skanska, Porr, Bouygues, Eiffage, Laing O'Rourke, BOG'ART, Trilux, Mota-Engil, Parsons, Leighton, Mercury Engineering, SRB Civil Engineering, Veolia Water Systems, Larsen & Toubro Ltd., MWH Global, Johann Bunte, J.W. Construction, Polimex-Mostostal, Euroholding, Alec - Al Jaber, Murray & Roberts, NDI, Sisk, Cleveland Bridge & Engineering Middle East, Polnord, Budimex, SC Danya Cebus, Tancrad, Profiles RH LLC, Ramaco (Qatar), Kinnarps, United Precast Concrete Dubai (BPC Group), S.C. S+B Plan & Bau, Shapoorji Pallonji International FZE, Nilona Holding (Onyx Group), Site Group for Services and Well Drilling Co. Limited (BAUER Group – Jordan), Murray & Roberts Contractors, Van Oord*

**Law Firms:**

*Clifford Chance, Linklaters, DLA Piper, White & Case, Eversheds, Baker McKenzie, Miller-Canfield, Chadbourne & Parke, Gide Loyrette Nouel, Kinstellar, Schoenherr, Noerr, Wolf Theiss, Beiten Burkhardt, Norton Rose, Hogan Lovells, Holman Fenwick Willan, Wragge Lawrence Graham, Patton Boggs LLP, Reed Smith, Akin Gump Strauss Hauer & Feld LLP, TGC Corporate Lawyers, Trowers & Hamlin LLP, Freshfields Bruckhaus Deringer, Vernon David (Firm Recommended by Legal500), Nestor Nestor Diclescu Kingston Petersen (Firm Recommended by Legal500), Stalfort, SK&S Legal (Firm Recommended by Legal 500), BSJP (Firm Recommended by Legal500), Gessel (Firm Recommended by Legal500), Al Tamimi And Company (One Of The Top Law Firms In Dubai), Al Busaidy Mansoor Jamal & Co. (One Of The Top Commercial Law Firms In Oman), Ceparu & Irimia, Musat si Asociatii (Top Romanian Law Firm as Per IFLR 1000 Ranking In 2014 also Recommended by Legal500), Popovici Nitu & Associates (Firm Recommended by Legal500), Margarit Florov & Partners, BWV, Voicu Filipescu & Partners (Firm Recommended by Legal500), Wardyński & Partners (Firm Recommended by Legal500), Drzewiecki Tomaszek & Partners (Firm Recommended by Legal500), Davidson & Co Legal Consultants, King & Wood Mallesons (MENA) LLP*

**Financial Institutions:**

*Westdeutsche ImmobilienBank, BZ WBK, Bank Aaeral, ING, AIG, Chartis*

**Consulting, Project Management and Real Estate Firms:**

*Pricewaterhouse Coopers, Deloitte, Obermeyer, KPMG, Tebodin, EC Harris, Europtima, Segece, Europolis, Hill International, Arcadis, Ove Arup, Bovis Lend Lease, Gleeds, Egis, Fluor, Vamed, Halcrow International Partnership, Thales, WS Atkins, Jones Lang LaSalle, Davis Langdon, Sentient, Stewart Title, MWH UK, Turner & Townsend, Nabih Elias Azzam & Partners, PM Group, King Sturge, H & J Martin, Louis Berger, Optim PM, QSI Management Consultancy, Royal HaskoningDHV, Green Energy Consultancy, Quantum Global Solutions*

**Developers:**

*Kajima, Immorent, Immofinanz, ProLogis, Mayland, Apsys, Helical, Grupo Lar, Baneasa Developments, Sonae Sierra, Ghelamco, Kulczyk Holding, Celtic, Quinlan Private Golub, AIG Lincoln, Nordic Development, IMS Park Development, Hypermarche, IKEA, Decathlon/Roumasport*

**Architects:** *Chapman Taylor*

**Delegates From The Municipalities/Authorities In Europe And The Middle East.**

**The “Master Workshop” Event In Dubai Was Particularly Well Received; It Was Covered By A Top Newspaper In The U.A.E., The Khaleej Times, And Mr.N.M.Raj Was Interviewed For The Same. The Article Can Be Found Online At The Following Weblink:**

**Master Workshop in DUBAI**



## RECOMMENDATIONS FOR THE SPEAKER, N.M.RAJ

*"I Worked With N.M.Raj On A Landmark Project In Europe. Raj's Knowledge And Understanding Of Construction Claims And FIDIC Form Of Contracts Is Unparalleled, As A Result Of This We Were Able To Protect Our Contractual Rights And Under His Guidance Successfully Able To Protect Our Contractual Entitlements Both In Terms Of Cost And Extensions Of Time. The Experience And Lessons Learnt During This Period Continue To Prove Invaluable."*

**Nigel Taylor, [Former Planning Manager, Skanska, Europe]**  
**Planning Manager MW Group**

*"Raj Did Some Excellent Work To Resolve Complex Claims From Two Subcontractors To Bovis Lend Lease. Had The Claims Been Successful There Would Have Been A Very Significant Impact To My Project In Terms Of Both Delay To Production Start-Up And Potentially Cost. Raj Lead The BLL Response To These Claims In Such A Way That Installation And Commissioning Of Equipment Was Not Impacted And There Was No Financial Implication To My Project. Raj Was Highly Professional In His Dealings With Myself And The Subcontractors Concerned And Worked With Me In A Very Open Way. I Would Certainly Employ Raj Again And Was Highly Impressed With His Work. Top Qualities: Great Results, Personable, Expert"*

**Jonathan May,**  
**Manager of Projects, Cadbury plc. (Europe)**

*"During The Time Raj Worked For Skanska He Demonstrated Clear Thinking, Attention To Detail, A Strong Awareness Of What Was Needed For Good Risk Management And An Ability To Deliver To Targets Whilst Maintaining Good Working Relationships With His Colleagues. Raj Was Always An Asset To The Team."*

**Ian Luke,**  
**Managing Director, Skanska Cementation International Limited (United Kingdom)**

*"Raj Is An Experienced Commercial Manager, Specialising In Contract Claims, Developed Through His Years As A Contractor And As A Consultant/Project Manager Working For Commercial Real Estate Developers. His Proactive & Enthusiastic Approach To This Subject Provides His Clients And Employers With A Roadmap To Preventing And Mitigating Claims For Additional Cost And Time In Both Design And Construction, As Well As To Contractors In Formulating Claims. His Capability To Cover This Tricky And Involved Subject Can Greatly Assist Both Employers And Contractors In Formulating Their Claims, As Well As Finding Equitable Methods To Resolving Them."*

**Peter Titus, [Former European Regional Director, BLL]**  
**General Manager at Emaar International (Jordan)**

*"Raj Provided Sound Advice & Recommendations To Me, On Managing Construction Claims & Training Of Employees, Which I Expected From The Highly Professional Commercial Executive That He Is."*

**Graham Smithard,**  
**Project Director, Bovis Lend Lease (Russia)**

*"I Worked With Raj In Bucharest Where He Remotely And On Site Helped Us With The Execution Of Contracts And Claims. I Found Him To Be Extremely Professional And An Expert In His Field. It Was A Pleasure To Work With Raj And I Look Forward To Working With Him In The Future."*

**Warren Collins,**  
**Director, Collins Construction & Project Management (Ireland)**

*"Raj Is A Highly Motivated, Extremely Professional Individual With Extensive Expertise In The Field Of Dispute Resolution And Claims Management. Raj Has Provided An Invaluable Service To Many Clients And His Systematic Approach And In-Depth Knowledge Of Dispute Resolution Ensures He Is A Leader In His Field. Client Orientated And A Committed Team Leader, Raj Comes Highly Recommended."*

**Kevin Murphy,**  
**Senior Commercial Manager, Bovis Lend Lease (Russia)**

*"Having Worked With Raj For A Number Of Years, His Workshops Always Bring Something New And Are Very Constructive, Practical And Topical. The Claims Workshop Was Particularly Relevant To Today's Market "*

**David Evans,**  
**Managing Director, Optim Project Management (Europe)**



## A FEW QUOTES FROM DELEGATES THAT ATTENDED THE MASTER WORKSHOP EVENTS IN EUROPE AND DUBAI

*"Highly recommended. The subject of claims simplified in a very realistic and practical manner."*

**Denis Toomey**

**Project Manager & Contract Specialist**

*"Without a doubt, the best seminar of its kind in all of Europe. You will have a much better understanding of the intricacies of FIDIC and construction disputes."*

**James Yrkoski, Attorney At Law**

**TGC Corporate Lawyers**

*"A great workshop, a perfect combination of theoretical knowledge and practical examples; I really appreciated it".*

**Ioan Dracopol, Senior Project Manager (Europe)**

*"Raj's construction claims seminar can make the difference when you are involved with preparing a construction claim. The seminar had a multitude of real life case studies & workshops which were very practical and also involved key legal principles. I strongly recommend it to legal, technical and acquisition specialists."*

**Gheorghe Cuzuc, Legal Counsel**

**Stewart Title Limited**

*"I think it's definitely the best workshop on FIDIC I have attended so far. As a lawyer specialised in FIDIC agreements, I can definitely say it was extremely useful for a much better understanding of the claims mechanisms. Thank you!"*

**Adrian Savin, Associate**

**SCPA Biris Goran**

*"Without any doubt the master workshop produces results, offers in-depth study of construction claims topics and has been specifically developed to address the most relevant needs of today's claims."*

**Eng. Anca Luca, Contract Administrator**

**S.C. EUROCONSTRUCT S.A**

*"The structure of the seminar was really well thought out. The interactive tools used generated lively discussions and I found this to be a highly effective method for sharing valuable information. The overall quality of the seminar was simply outstanding and I feel that I gained a much better understanding of FIDIC and construction disputes in a short space of time."*

**Dragos Iacob, Attorney-at-Law**

**WOLF THEISS**

*"Informative as expected and I would like to attend seminars like this in future."*

**A.P. Jayan, Project Leader**

**LAING O'ROURKE (Dubai)**

*"One of the best conferences I have attended!"*

**Claudiu Danila, Engineer/Quantity Surveyor**

**STRABAG Group**

*"Very interesting training!"*

**B. Niewczas, Legal Counsel**

**SKANSKA**

*"Excellent hands-on training on Time/Cost/Concurrent delays. Fantastic!"*

**Dharmendar Pardasani, Contracts Manager**

**PARSONS (Dubai)**

*"Professionally delivered, with focus on the matter and in a great tempo. Involving the group in workshops keeps everyone's attention high."*

**A. Belniak, Deputy Contract Director**

**Bilfinger Berger**